

Best Practices 1



Suman Education Society's
LN College
Affiliated to University of Mumbai
Rajendra Nagar, Borivali-E, Mumbai - 400067

LN CAREER FEST 2022

Let us help you find the perfect job opportunity

*LN College Placement Committee and IQAC Committee
is bringing its job fair & career expo to LN Campus.*

**Welcome to all
Post Graduates, Graduates and Under Graduates
of academic year 2020-21 and 2021-22**

In Association with :



Reena A. Ashwin
I/C Principal
LN College
Plot No. 89, Near General Kariappa Bridge,
Rajendra Nagar, Borivali (East), Mumbai - 400 086



14 March 2022

To,
The Principal,
LN College, Borivali

Subject: Seeking permission to conduct Career Fests for TechnoServe trained students

Dear Ma'am,

As you are aware, **TechnoServe** has been conducting the Campus to Corporate Careers (C2C) project, a youth employability program for the aspiring youth of graduate degree colleges in Mumbai.

It is in this effort that we are planning to conduct **Career fest** on the **25th of March 2022** for students from various colleges who have completed training with us. The objective of the fest is to facilitate employment by bringing together hiring corporations and eager applicants under one roof.

In each Career Fest, we will expect a footfall of 150 – 250 students. We will also have participation from multiple reputed companies that will provide exciting opportunities across numerous entry-level profiles in operations, human resources, customer service, and sales amongst others. These efforts will help us achieve our goal of lifting the youth and their families out of poverty by helping the students kick-start their careers in the formal sector.

As always, you and your college team has been a great support for our program. At this critical juncture, we request some additional support from your end to help us achieve our goal. We think that the central location of your college will be ideal for students and corporates alike, and so we request if we may conduct the fest in your college premises. In the same regard, we will also request your help in providing us:

- 1 auditorium/large hall/seminar room which can accommodate 250 to 300 students
- 10-15 classrooms to provide waiting and interview rooms for each hiring corporate
- Internet connectivity in all the classrooms and halls for TechnoServe staff
- Allow usage of branding material such as banners and standees
- Canteen facility to provide water, tea, coffee, lunch for 60-70 people (on payment basis)
- 5 Student Volunteers to support the event

In addition, given the pandemic, we are looking to follow **COVID protocol** at the event. All TechnoServe staff will wear masks, use hand sanitizers and maintain social distancing norms. We will also be collecting vaccination information for all the students and will only allow those students who have at least one dose of vaccination to attend the fest.

We look forward to your approval and support for conducting the fest.

Yours sincerely,

Aditi Elhence

Project Manager, Campus to Corporate Careers (C2C) Project
TNS India Foundation, TechnoServe India



Reeta A. Bhat
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Training Report to L N college: Batch 2021-22

Summary of training:

The students have completed 100-hour program including Personal effectiveness, Communication Readiness, Career Readiness and Work Readiness. Training was delivered through online class on zoom platform. The students have also undergone individual counselling during the program, post training, pre-placement and also post placements.

Students also had got hands on training on group discussion, understanding the job description, mock interviews, making short and long term goals with respect to career and many other things under the training program.

Further details of batch trained:

Stream	Date start	Date end	Batch size	Trainer
BMS+B.com+BAF+BMS	13.01.2022	09.03.2022	25	Gunjan K

Students included in the training:

Sr. No	Name of student	Stream
1	Akanksha Anant Lale	BAF
2	Anup Jawahir Kanojiya	BAF
3	Arpita Ramjeet Mishra	BAF
4	Dubey Nidhi Dinesh	BAF
5	Jacinta Stephen Alexander	B.Com
6	Jagdish Mohanlal Kumawat	BMS
7	Karishma Dhalchand Mahto	BAF
8	Mahima Piyush Shah	BMS
9	Malick Madhumita Sonaton	BAF
10	Mariya Haroon Shaikh	BAF
11	Neha Bhupal Almiya	BAF
12	Nikhil Jagdish Waghela	BAF
13	Nikita Radheshyam Pandey	BMS
14	Nikki Parmendra Singh	BAF
15	Pooja Ramesh Yadav	BAF
16	Ravikant Ramchandra Kannaujiya	BAF
17	Sakshi Ramakant Naik	BAF
18	Samiksha Dinanath Parab	BAF
19	Sanju Yadav Ashok	BAF
20	Sanyam Nilesh Shah	BMS
21	Seema Ashok Yadav	BAF
22	Urmila Mafatlal Purohit	BMM
23	Usha Karankumar Vishwakarma	B.Com
24	Kajal Ramji Sinduriya	BAF
25	Kajal Gupta	BAF



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Placement details till March 2022:

Sr. No	Full name	Calling number	Whatsapp number	Email ID	Placed	Organization name
1	Akanksha Anant Lale	8424886822	9372627332	akanksha.lale2001@gmail.com	TNS Pre-placement	Byjus
2	Anup Jawahir Kanojiya	7709412265	7709412265	kanoujiyaanup679@gmail.com	TNS Pre-placement	HDB Financial Services
3	Arpita Ramjeet Mishra	8669775648	8669775648	mishraarpita214@gmail.com	TNS Pre-placement	ICICI Prudential
4	Dubey Nidhi Dinesh	9833291180	9833291180	nidhidubey7798@gmail.com	TNS Pre-placement	HDFC Sales
5	Jacinta Stephen Alexander	9769175589	9769175589	jacintaalexander902@gmail.com	TNS Pre-placement	ICICI Prudential
6	Mahima Piyush Shah	9833449458	9833449458	mshah3759@gmail.com	TNS Pre-placement	Byjus
7	Mariya Haroon Shaikh	8830849503	8830849503	mariyashaikh2803@gmail.co	TNS Pre-placement	Byjus
8	Neha Bhupal Almiya	9096945342	9096945342	almiyaneha@gmail.com	TNS Pre-placement	Byjus
9	Nikhil Jagdish Waghela	9021194538	9021194538	nikhilwaghela987@gmail.com	TNS Pre-placement	HDFC Sales
10	Nikki Parmendra Singh	8956710194	8956710194	ns382813@gmail.com	TNS Pre-placement	Byjus
11	Samiksha Dinanath Parab	93095 44575	93095 44575	samiksha.d.parab@gmail.com	TNS Pre-placement	Byjus

Salary	
Byjus	INR 300000 LPA fixed pay+ INR 200000 LPA performance pay CTC (BDA: INR 800000 (5 lakh fixed pay + 3 lakh performance pay) (After Successful completion of training)
ICICI Prudential	265000 +Incentives
HDFC Sales	CTC250000+Incentives
HDB Financial Services	14715 +Incentives



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TECHNOSERVE
BUSINESS SOLUTIONS TO POVERTY

Company 1

Wipro



Designation	Associate
Role	Customer Service
Location	Powai
Salary	14.5k In hand
Shift	Flexible Shift (Day/Night) 2 weekly off

Roles and Responsibilities:

- Work on the various front office's client tools as required for the specific queues and provide customer service through calls.
- Understand customer queries received through calls and act accordingly.
- Maintain a healthy and clean work environment & adhere to company policies and procedures.
- Continuous up-gradation of process knowledge as required

SKILLS REQUIRED

- Excellent communication skills.
- Comprehension - Ability to clearly understand the problem statement
- Strong customer service focus: - - Ability to empathize with the customer -
Prioritizing customer needs

Note: There will be a screening round done by Technoserve Team for the students who register for this opportunity before Career Fest and final candidates who are shortlisted will go for the next round on the career Fest Day.



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Designation	<u>Business Development Trainee (BDT) / Business Development Associate (BDA)</u>
Role	Sales/Business Development
Salary	CTC (BDT): INR 300000 LPA fixed pay+ INR 200000 LPA performance pay CTC (BDA): INR 800000 (5 lakh fixed pay + 3 lakh performance pay) (After Successful completion of training)
Location	Western Line

Roles & Responsibilities:

- Having a keen interest and deep understanding of the Indian education sector.
- Interested in mentoring and guiding students.
- Having a knack for sales
- Good interpersonal and presentation skills.

Training: All selected candidates will be part of a three months training process under the Business Development Trainee profile at a monthly stipend of Rs. 25,000. On successful completion of training candidates will be promoted to the role of Business Development Associates (BDA)



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HDFC SALES (HDFC Ltd)

(Provides Financial Management Solutions)

Designation	Sales Officer
Role	Field Sales
Location	Multiple
Salary	CTC – 2.50 Lakh + Attractive Incentives (15-17k inhand)
Shift	Regular

Roles and Responsibilities:

- Responsible for lane to lane/ Area mapping of Area/ Geography at regular intervals with the help of supervisor. Identify new sources in the allocated Area/ Geography and inform the progress to reporting manager during team huddle.
- Responsible for managing the relationship with all sources assigned and identified by him in his geography/area.
- Responsible for maintaining reports related to sales and all his activities in the prescribed format. Should maintain diary on daily basis in the prescribed format of activities.
- Responsible for identifying the need for appointment of a channel partner
- Responsible for attending team huddle on a daily basis as per the set process.
- Responsible for enhancing the customer experience by developing and maintaining relationship with customers.



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Company 4

HDB FINANCIAL SERVICES



Designation	Business Development Representative
Role	Personal Loans
Salary	14715/- plus (Incentives)
Location	Andheri
Shift	Regular

Roles & Responsibilities:

- To achieve business volume in respective channels handled.
- Handle Multiple Verticals: Telecalling / Branch/ Alternate distribution.
- Relationship Management - Channels.
- Drive overall strategy of the bank.

Core Requirements:

- Male Candidates: Field + Branch Sales
- Female Candidates: Tele calling



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TECHNOSERVE
BUSINESS SOLUTIONS TO POVERTY

Company 5

ICICI Prudential



Designation	Financial Service Consultant
Role	Field Sales
Location	Multiple Locations
Salary	2,65,000 CTC per annum (16,000-17,000 in hand + incentives)
Shift	Regular Day Shift

Roles and Responsibilities:

- Acquire new customers through leads provided by the company
- Cross-selling and upselling to the existing set of customers
- Cross sell / up sell products to bank customers
- Liaise with customers to acquire / enhance relationship with prospective / existing customers

Core Skills Required:

- Willingness to travel
- Good communication skills.
- Self-motivated candidates to work in the sales team.



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Company 6

Andromeda



Designation	Business Development Executive
Role	Inside office Sales (Finance)
Location	Miraroad, Borivali Santacruz(Kalina), Goregaon, Kandivall, (Office will be allocated nearest to home location)
Salary	(1.20 Lakhs C.T.C - 1.80 Lakhs C.T.C)
Shift	Regular

Roles and Responsibilities:

- Maintaining and developing good relationships with customers through personal contact or meetings or via telephone etc.
- New Client Acquisition & Business generation.
- Must act as a bridge between the company and its current market and future markets.
- Make network through Social Networking sites, events, Promotion to define new ways of doing business.
- Explain to customers the different types of loans and credit options that are available, as well as the terms of those services.
- Coordination with the Credit team for Sanction of the file.
- Coordination with the operations team for disbursement process.
- Collecting documents according to the checklist from the customers.
- Maintaining follow ups and client details.
- Provide accurate feedback on future buying trends to their respective employers.



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TECHNOSERVE
BUSINESS SOLUTIONS TO POVERTY

Company 7

Motilal Oswal Financial Services



Designation	Executive
Role	Advisory
Location	Malad
Salary	2,00,000 CTC per annum (13.2k in hand + incentives)
Shift	Flexible

Role and Responsibility:

1. Responsible to generate brokerage primarily through advising clients on their equity portfolio
2. Develop and maintain a long term relationship with customers to maintain a high level of retention of the existing customers and focus on generating new business
3. Will need to be constantly updated with the market knowledge
4. Ensure all the activities are in adherence as per compliance and risk.
5. Keeping the clients updated on their orders
6. Crossing selling third party products like Mutual fund, SIP, and PMS
7. Responsible to generate brokerage primarily through advising clients on their equity portfolio
8. Develop and maintain a long term relationship with customers to maintain a high level of retention of the existing customers and focus on generating new business
9. Will need to be constantly updated with the market knowledge
10. Ensure all the activities are in adherence as per compliance and risk.
11. Keeping the clients updated on their orders
12. Crossing selling third party products like Mutual fund, SIP, and PMS

Skills Required:

- Good communication skills.
- Knowledge of broking



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TECHNOSERVE
BUSINESS SOLUTIONS TO POVERTY

Company 7



Designation	Executive (Digital Acquisition Department)
Role	Sales
Location	Malad
Education	Graduate
Salary	12.5k - 13k in hand (15-20k incentives)
Shift	Flexible

Role and Responsibility:

1. Will be responsible for Business Development through Financial Advisory and Acquisition.
2. Responsible for Product Penetration through effective selling of Equity, MF, Derivatives and other asset class.
3. Keep self updated on Market Outlook and Product Knowledge.

Core Requirements:

- Should be highly enthusiastic and have openness to learn new things.
- Competitive Edge



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Student placement details: 25th March 2022 Career fest

Location: LN college

Sr.No	Name	Company Name	Status
1	Abhishek Munnalal Prajapati	Motilal Oswal Financial Services	Selected
2	Akanksha Naik	Motilal Oswal Financial Services	Selected
3	Aman Musa Sayyad	Motilal Oswal Financial Services	Selected
4	Anurag Rameshwar Mishra	Motilal Oswal Financial Services	Selected
5	Aswathi Palliyil	Motilal Oswal Financial Services	Selected
6	Chandani Nandjiprasad Gupta	Motilal Oswal Financial Services	Selected
7	Christeena Thomas Puliyani	Motilal Oswal Financial Services	Selected
8	Debashish prober singh	Motilal Oswal Financial Services	Selected
9	Deepika Basant Yadav	Motilal Oswal Financial Services	Selected
10	Eajaj asgar Shaikh	Motilal Oswal Financial Services	Selected
11	Ekta Vijay Chaturvedi	Motilal Oswal Financial Services	Selected
12	Goral Hitesh Vaishnav	Motilal Oswal Financial Services	Selected
13	Jayesh 8828079518 Gupta	Motilal Oswal Financial Services	Selected
14	Kamal Rudal Sharma	Motilal Oswal Financial Services	Selected
15	Kirti krishna shedge	Motilal Oswal Financial Services	Selected
16	Mahajbeen Rasid Ansari	Motilal Oswal Financial Services	Selected
17	Maxsten Jaroni Banji	Motilal Oswal Financial Services	Selected
18	Meet Hitesh Shah	Motilal Oswal Financial Services	Selected
19	Neha Manoj Mishra	Motilal Oswal Financial Services	Selected
20	Neha Rizwan Khan	Motilal Oswal Financial Services	Selected
21	Nikita Rajendraprasad Kumawat	Motilal Oswal Financial Services	Selected
22	Nishi Dinesh Borana	Motilal Oswal Financial Services	Selected
23	Omkatr Sanjay Muke	Motilal Oswal Financial Services	Selected
24	Pooja Ambalal Lohar	Motilal Oswal Financial Services	Selected
25	Preeti Anand Yadav	Motilal Oswal Financial Services	Selected
26	Ravikant Shailesh Dubey	Motilal Oswal Financial Services	Selected
27	Rebecca Dennis Fernandes	Motilal Oswal Financial Services	Selected
28	Riya Amar Lokhande	Motilal Oswal Financial Services	Selected
29	Rohini Sandeep Jadhav	Motilal Oswal Financial Services	Selected
30	Sajel Ashok Jajodia	Motilal Oswal Financial Services	Selected
31	Sakshi Nileshkumar Singh	Motilal Oswal Financial Services	Selected
32	Sandhya Sanjay Sharma	Motilal Oswal Financial Services	Selected
33	Savita Uddhav Chikhale	Motilal Oswal Financial Services	Selected
34	Shaikh Amaan Shaukat	Motilal Oswal Financial Services	Selected
35	Shailesh Ambika Yadav	Motilal Oswal Financial Services	Selected
36	Shashank Shravankumar Dubey	Motilal Oswal Financial Services	Selected
37	Shruti Sunil Karangutkar	Motilal Oswal Financial Services	Selected
38	Vaishnavi Deepak Mahajan	Motilal Oswal Financial Services	Selected
39	Varghese Johnson	Motilal Oswal Financial Services	Selected
40	Vedant Surendra Patkar	Motilal Oswal Financial Services	Selected
41	Alvina Anton Sawardekar	Andromeda	Selected
42	Aman Bachchelal Vishwakarama	Andromeda	Selected
43	Aman Bachchelal Vishwakarma	Andromeda	Selected
44	Amrita Sham Kedare	Andromeda	Selected
45	Archana Shivalinga Dhangar	Andromeda	Selected
46	Harsh Chandraprakash Pandey	Andromeda	Selected
47	Konika Narayan Pramanick	Andromeda	Selected
48	Neha Narendra Chaubey	Andromeda	Selected
49	Niharika Kanaujiya	Andromeda	Selected
50	Ritik Ashok Thakare	Andromeda	Selected
51	Sneha Ramchandra Vishwakarma	Andromeda	Selected
52	Sohan Swapan Parul	Andromeda	Selected
53	Tanuja Kantilal Suthar	Andromeda	Selected
54	Varghese Johnson	Andromeda	Selected
55	Vikram Laxmanram Joshi	Andromeda	Selected
56	Vinay Rajesh Gupta	Andromeda	Selected
57	Afreen Hussain Shaikh	Byju's	Selected
58	Akanksha anant lale	Byju's	Selected
59	Anchal Vrindavan Gupta	Byju's	Selected



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60	Ayushi Shanti Patel	Byju's	Selected
61	Bhawana Sushil Pandey	Byju's	Selected
62	Darshan Surji Chheda	Byju's	Selected
63	Deandra Fernandes	Byju's	Selected
64	Deepika Bansilal Patel	Byju's	Selected
65	Delsi Dsouza	Byju's	Selected
66	Gudia Rakesh Jain	Byju's	Selected
67	Gudla Sakaram Chodhary	Byju's	Selected
68	Hamza Wakil Ansari	Byju's	Selected
69	Jash Manish Chitroda	Byju's	Selected
70	Jeet Manish Khatik	Byju's	Selected
71	Jitendra Vinodbhai Pithadiya	Byju's	Selected
72	Joshua Alban Lopez	Byju's	Selected
73	Jyoti Shailendra Gupta	Byju's	Selected
74	Karan Kalaria	Byju's	Selected
75	Lokesh Bhaskar Gandhi	Byju's	Selected
76	Mahesh Shripati Dhumal	Byju's	Selected
77	Mahima Piyush Shah	Byju's	Selected
78	Mansi Bhalchandra Raut	Byju's	Selected
79	Mansi mahesh patil	Byju's	Selected
80	Mariya Haroon shaikh	Byju's	Selected
81	Neha Bhupal Almiya	Byju's	Selected
82	Neha Mulchand Vora	Byju's	Selected
83	Neha Sanjay Tiwari	Byju's	Selected
84	Nikki pammendra singh	Byju's	Selected
85	Nilakshi Santosh Pawar	Byju's	Selected
86	Nitisha Satish Ghadge	Byju's	Selected
87	Payal Mahesh Gupta	Byju's	Selected
88	Pinky Pramod Sharma	Byju's	Selected
89	Pooja Ajay Mehta	Byju's	Selected
90	Prachi Anil Singh	Byju's	Selected
91	Prathamesh Gajendra Martal	Byju's	Selected
92	Prathmesh Laxman Gawali	Byju's	Selected
93	Prema Sushant Pradhan	Byju's	Selected
94	Priti Ranjeet Yadav	Byju's	Selected
95	Priti Shantilal Malvi	Byju's	Selected
96	Priyanka Devital Rajpurohit	Byju's	Selected
97	Priyanshi Premji Shah	Byju's	Selected
98	Rahul Nimesh Mehta	Byju's	Selected
99	Renee Raju	Byju's	Selected
100	Saba Salim Memon	Byju's	Selected
101	Sakshi Sanjeev Bamane	Byju's	Selected
102	Samiksha dinanath parab	Byju's	Selected
103	Saniya Kabir Shaikh	Byju's	Selected
104	Sanjan Anand Jha	Byju's	Selected
105	Sanjana Sagun Gawas	Byju's	Selected
106	Savita Uddhav Chikhale	Byju's	Selected
107	Shaikh Irah Abdul Wahab	Byju's	Selected
108	SONAL SANNYASHI BAG	Byju's	Selected
109	Sonal vijay shukla	Byju's	Selected
110	Sonali Singh Devendra Prasad	Byju's	Selected
111	Soni Mohan Kanojia	Byju's	Selected
112	Soni Mohan Kanojia	Byju's	Selected
113	Susanna Dsouza	Byju's	Selected
114	Swati Chennaiiah Teppa	Byju's	Selected
115	Tulsi Subhash Singh	Byju's	Selected
116	Turkey Muhammad umar	Byju's	Selected
117	Vaibhav Vitthal Salunke	Byju's	Selected
118	Valany Anthony Fernandes	Byju's	Selected
119	Yash janardan ghogale	Byju's	Selected
120	Abhishek Angad Rajbhar	HDB Financial Services	Selected
121	Abhishek Dilip Kon	HDB Financial Services	Selected
122	Abhishek Rajesh Soni	HDB Financial Services	Selected
123	Akshay Chandrakant Ghadshi	HDB Financial Services	Selected
124	Alphin Francis Xavier	HDB Financial Services	Selected



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125	Amil Harishankar Sharma	HDB Financial Services	Selected
126	Amul Umesh Gupta	HDB Financial Services	Selected
127	Aniket Balkrushna Sakpal	HDB Financial Services	Selected
128	Anup Jawahir Kanojiya	HDB Financial Services	Selected
129	DEEPAK RAMDEV YADAV	HDB Financial Services	Selected
130	Divyesh Suresh Kachchhi	HDB Financial Services	Selected
131	Gaurav Kantilal Jain	HDB Financial Services	Selected
132	Gaurav Vinod Mishra	HDB Financial Services	Selected
133	Gautam Subhash Vishwakarma	HDB Financial Services	Selected
134	Hankesh Diptri Singh	HDB Financial Services	Selected
135	Harsh Dubey	HDB Financial Services	Selected
136	John Mounson Kounder	HDB Financial Services	Selected
137	Kaushal Gopalji Tiwari	HDB Financial Services	Selected
138	Mann Narendra Rathod	HDB Financial Services	Selected
139	Rabindra Jogisingh bhul	HDB Financial Services	Selected
140	Rahul Rupesh Bangal	HDB Financial Services	Selected
141	Rajit Jaiprakash Tiwari	HDB Financial Services	Selected
142	Rakesh Ramashankar Kanojia	HDB Financial Services	Selected
143	RAVISHANKAR RAMKUMAR YADAV	HDB Financial Services	Selected
144	Ritik Awadhial Vishwakarma	HDB Financial Services	Selected
145	Ritik Ramesh Vishwakarma	HDB Financial Services	Selected
146	Rohit sunilkumar pandey	HDB Financial Services	Selected
147	SANOJ YADAV	HDB Financial Services	Selected
148	Shubham Pawankumar Sharma	HDB Financial Services	Selected
149	Shubhankar Satyanarjan Giri	HDB Financial Services	Selected
150	Siddhesh S Puri	HDB Financial Services	Selected
151	Vikas Kameshwar Pandey	HDB Financial Services	Selected
152	ADITI ADESH JADHAV	ICICI Prudential	Selected
153	Ajit Rambhawan Gaud	ICICI Prudential	Selected
154	Anmol kawat	ICICI Prudential	Selected
155	ARISHNA JIJIMON	ICICI Prudential	Selected
156	Arpita Ramjeet Mishra	ICICI Prudential	Selected
157	Humera Kayesh Shaikh	ICICI Prudential	Selected
158	Jacinta Stephen Alexander	ICICI Prudential	Selected
159	Kirti Kailash Sharma	ICICI Prudential	Selected
160	Kuldeep Ramesh Malviya	ICICI Prudential	Selected
161	Neha Chhaganlal Chouhan	ICICI Prudential	Selected
162	Nilesh Prajapati	ICICI Prudential	Selected
163	Preeti Prem Chauhan	ICICI Prudential	Selected
164	Preksha Hitesh Shah	ICICI Prudential	Selected
165	Priya Bhanu Prakash Shrivastava	ICICI Prudential	Selected
166	Priya Doodhnath Madeshia	ICICI Prudential	Selected
167	Priya prahlad Sharma	ICICI Prudential	Selected
168	Rutuja Ramesh Patil	ICICI Prudential	Selected
169	Saima Khan	ICICI Prudential	Selected
170	Sakshi Virendra Pandey	ICICI Prudential	Selected
171	Sanjana Suresh Roy	ICICI Prudential	Selected
172	SAPNA PRADEEP SINGH	ICICI Prudential	Selected
173	Saraswati Shreshtha	ICICI Prudential	Selected
174	Selina Anne Thomas	ICICI Prudential	Selected
175	Shivani Dinesh Gupta	ICICI Prudential	Selected
176	Shreyash Shashikant Chavan	ICICI Prudential	Selected
177	Shreyash Shrikant vedak	ICICI Prudential	Selected
178	Shruti Sawant	ICICI Prudential	Selected
179	Shweta Vivek Daw	ICICI Prudential	Selected
180	Siddiqui Shamanoor Mohammad Idris	ICICI Prudential	Selected
181	Sonali Chawda	ICICI Prudential	Selected
182	Soni Sanjanaben Ratnabhai	ICICI Prudential	Selected
183	Swastik Satish Salian	ICICI Prudential	Selected
184	Amruta Shankardayal Tiwari	Edelweiss	Selected
185	Bhoomi Anil Parmar	Edelweiss	Selected
186	Himanshu Vikram Negi	Edelweiss	Selected
187	Jessy Albert D'Souza	Edelweiss	Selected
188	Joel Therattil Joy	Edelweiss	Selected



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189	Kushal Hemant Koley	Edelweiss	Selected
190	Lalit Anand P Gupta	Edelweiss	Selected
191	Mrityunjay Prabhakar Mishra	Edelweiss	Selected
192	Neha Hemant Thakur	Edelweiss	Selected
193	Nikhil Pradeep Vishwakarma	Edelweiss	Selected
194	Nilesh Ashok Alimchandani	Edelweiss	Selected
195	Soumiya Suresh Pabba	Edelweiss	Selected
196	Sriraksha	Edelweiss	Selected
197	Sushma Shivkumar Jha	Edelweiss	Selected
198	Urvesh nikhil Jadhav	Edelweiss	Selected
199	Varsha champalal Mali	Edelweiss	Selected
200	Abhishek Dinesh Hanchate	HDFC Sales	Selected
201	Aliza Ajit bhai samnani	HDFC Sales	Selected
202	Ankit Gupta	HDFC Sales	Selected
203	Ayesha Sanobar Abdul qader	HDFC Sales	Selected
204	Dubey nidhi dinesh	HDFC Sales	Selected
205	Lekha Nair	HDFC Sales	Selected
206	Nafeesa manjyari	HDFC Sales	Selected
207	Nikhil waghela	HDFC Sales	Selected
208	Pooja Anna Darunte	HDFC Sales	Selected
209	Ranjeet Ramkishor Yadav	HDFC Sales	Selected
210	Rushikesh Dattaram Chavan	HDFC Sales	Selected
211	Shreyash Shrikant vedak	HDFC Sales	Selected
212	Supriya Santosh Katore	HDFC Sales	Selected



Rashmi A. Ashankar
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QSpiders CSR Incubation Programme 2022 Passing Batch

"This is the agreement B/W "QSpiders Campus Connect" a unit of Test
Yantra Software Solutions India Pvt Ltd"

And

LN College of Management And Technology

Objective - The objective of the MOU is to provide Free Training on latest technology like
Software Testing/Software Development/Python for the selected students and followed by
to provide 100% placement assistance.

Commercials - For the entire process No commercials involved [As it's a part of CSR Activity].

Eligibility - Students from BE/Btech/BSC/BCA/MCA/MSC/MTECH 2022 passing batch with
any stream are considered.

Training Mode - Offline Training Duration 2-2.5 Months.

For

LN College of Management And Technology

Authorized Person Signature

From

Qspiders Campus connect

Authorized Person Signature



9513684738/7619163087

info@campus.qspiders.com

Basappa Layout, Gavipuram Extn, Gavipuram Extension,
Kempegowda Nagar, Bengaluru, Karnataka 560019



Rajendra A. Ashwin

I/C Principal
LN College

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Rajendra Nagar Borivali (East), Mumbai - 400 086

TNS Placement Data: LN college_2019-2020
Trainer name: Vadundhara S

Sr. No	Name	Gender	Phone No	Whatsapp No	Email ID	Organization	Sector	Designation
1	Shweta Sapkal	F	7045474863	7045474863	aakankshav2000@gmail.com	ITech Solutions	Others	HR Executive
2	Amrita Panchal	F	9076201968	9076201968	panchalamrutia44@gmail.com	HDB Financial Services (Western Line)	BFSI	Field/Branch Sales Executive
3	Shukla	F	9820109973	9820109973	archana.hukla1000@gmail.com	ICICI Prudential	BFSI	Financial Service Consultant
4	Aradan Yadav	M	9764041174	9764041174	ychandan960@gmail.com	ICICI Prudential	BFSI	Financial Service Consultant
5	Chetan Gupta	M	8286539576	8286539576	chetan.s Gupta475@gmail.com	HDB Financial Services (Western Line)	BFSI	Field Sales/Field/Branch Sales Executive
6	Dhwanipanchal	F	7397915855	7397915855	dhwanipanchal17@gmail.com	ITech Solutions	Others	HR Executive
7	Dipika Gupta	F	9892911535	9892911535	dipika110299@gmail.com	ITech Solutions	Others	HR Executive
8	Gajanan Singh	M	7738653538	7738653538	www.shubhamsingh7738653538@gmail.com	Bandhan Bank	BFSI	Branch Sales Executive
9	Hema Tiwari	F	7977842868	7977842868	hematiwari288@gmail.com	HDB Financial Services (Western Line)	BFSI	Field/Field/Branch Sales Executive
10	Khushi Jayprakash Soni	F	8956233669	8956233669	khushisoni123@gmail.com	HDB Financial Services (Western Line)	BFSI	Field/Branch Sales Executive
11	Latika Tiwari	F	9819957090	9819957090	latu.newyork@gmail.com	ITech Solutions	Others	HR Executive
12	Laxmi Hiremadh	F	7710870384	7710870384	hiremadhlaxmi22@gmail.com	ICICI Prudential	BFSI	Financial Service Consultant
13	Mrunali Kadam	F	7066627273	7066627273	mrnalikadam19@gmail.com	ITech Solutions	Others	HR Executive
14	Neha Yadav	F	8793558607	8793558607	nehayadav.00919@gmail.com	HDB Financial Services (Western Line)	BFSI	Field/Branch Sales Executive
15	Pooja Parmar	F	9322395790	9322395790	riddhidpooja@gmail.com	HDB Financial Services (Western Line)	BFSI	Field/Branch Sales Executive
16	Prathamesh Nano'kar	M	8691892073	8691892073	nanokarprathamesh98@gmail.com	Samco Securities	BFSI	Account Opening Executive
17	Prithvi Parmar	M	9930321418	9930321418	prithviparmar456@gmail.com	Andromeda	BFSI	Business Development Executive
18	Priyanka Dubey	F	8087916719	8087916719	dube19955@gmail.com	Andromeda	BFSI	Business Development Executive
19	Rakesh Vinod Thathera	M	9049615272	9049615272	rakeshthathera1506@gmail.com	ICICI Prudential	BFSI	Financial Service Consultant
20	Shailesh Chaurasia	M	8286586310	8286586310	shaileshchaurasiya2000@gmail.com	Axis Bank	BFSI	Relationship Officer/Business Executive
21	Siddhesh Gudekar	M	9967281798	9930152234	siddheshgudekar1999@gmail.com	HDB Financial Services (Western Line)	BFSI	Field/Branch Sales Executive
22	Sonal Kirdavkar	F	8291054840	8291054840	sonalkirdavkar2319@gmail.com	HDB Financial Services (Western Line)	BFSI	Field/Branch Sales Executive
23	Sudha Yadav	F	7758989311	7758989311	sudhayadav98333@gmail.com	HDB Financial Services (Western Line)	BFSI	Field/Branch Sales Executive
24	Sunil Dhangar	M	9967643955	9967643955	dhangarsunil55@gmail.com	HDB Financial Services (Chandivati)	BFSI	Phone Banking Officer
25	Tanun Gohil	M	7304066886	7304066886	tanungohil983325@gmail.com	HDB Financial Services (Western Line)	BFSI	Field/Branch Sales Executive
26	Vaishali Dubey	M	9503963337	9503963337	dubevaishali1999@gmail.com	HDB Financial Services (Western Line)	BFSI	Field/Branch Sales Executive
27	Vijaykumar Rajbhar	M	8692856319	8692856319	vijayrajbhar182@gmail.com	HDB Financial Services (Western Line)	BFSI	Field/Branch Sales Executive
28	Yogesh Kumbhar	M	9323177252	9323177252	kumbharyogesh60@yahoo.in	Andromeda	BFSI	Business Development Executive

ote: Above students were placed through TNS placement drive

Rachy A. Adani

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Placement Report to L N college: Batch 2021-22

Summary of training:

The students have completed 100-hour program including Personal effectiveness, Communication Readiness, Career Readiness and Work Readiness. Training was delivered through online class. The students have also undergone individual counselling during the program, post training, pre-placement and also post placements.

Further details of batch trained:

Stream	Date start	Date end	Batch size	Trainer
BMS+BAF+BBI+B.com	22/07/2021	22/09/2021	67	Diliaca R

Summary of placement till 14th March 2022

Company Name	Number of student	Name of student	Salary offered per annum
Andromeda	6	1. Krutika Suresh Kanojiya 2. Rupali Ramesh Goud 3. Rupesh Suresh Pawar 4. Sonali Rajkumar Gaud 5. Kamini Rajaram Gupta 6. Neha Satish Laut	180000
HDFC Securities	12	1. Nikita Tanaji Desai 2. Rachana Gautam Kasare 3. Shweta Ratnakar Dubey 4. Bhavini Sunil Pawar 5. Ganesh Manohar Gaikwad 6. Vedant Bhavesh Padhiar 7. Siddharth Rajesh Koul 8. Harshil Kanjibhai Godhaniya 9. Kajal Anil Shukla 10. Roshni Rajaram Sahani 11. Shweta Dinesh Prajapati 12. Suman Dinesh Pathak	180000
HDB Financial Services	2	1. Karan Vijaysingh Vasia 2. Priya Gulab Upadhyay	144000
Impact Guru	1	1. Manmith Shetty	276000



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Datamatics	2	1. Pranav Harawade 2. Sonu Pandey	168000
Medikabazaar	1	1. Saurabh Jitendra Singh	240000
Hitachi Payments	2	1. Anjali Shyam Sharma 2. Shiv Shantaram Gupta	126000
Motilal Oswal Financial Services	1	1. Anchal Shivshankar Mishra	158400 +Incentives
Self-Placed	14	1. Arif Sattar Ansari - Reliance Brand limit 2. Dipesh Dinesh Shrivastav- P M Dharia 3. Disha Hemant Trivedi JD Brothers 4. Mahi Sunil Singh- HDFC Securities 5. Naved Rafiqul Islam- 21 Studio 6. Niddhi Kirit Lakhani- First Source 7. Ruchika Sanjay Kadam- Concentrix 8. Sanjana Rajnath Yadav- Amazon 9. Sheetal Parmeshwar Patil- Meesho 10. Tanishka Sanjay Singh- ICICI Bank 11. Viren Dinesh Mejiyatar- 3 A Financial service 12. Bhavika Anant Tirlotkar- Winsin consultancy 13. Pankaj Chintamani Pendse – CA firm 14. Parth Rakesh Vasavada- Course 5	-
Total	41		

Note: Placement are going on for other students. Will share the updates as and when students are placed.

Report by

Gunjan Khadria
Program Specialist
TNS India Foundation
Date: 14.03.2022



Rashmi A. Ashankar
I/C Principal
L N College
Plot No. 89, Near General Kariappa Bridge,
Rajendra Nagar, Borivali (East), Mumbai - 400 088

Placement Report to L N college: Batch 2021-22

Summary of training:

The students have completed 100-hour program including Personal effectiveness, Communication Readiness, Career Readiness and Work Readiness. Training was delivered through online class on zoom platform. The students have also undergone individual counselling during the program, post training, pre-placement and also post placements.

Students also had got hands on training on group discussion, understanding the job description, mock interviews, making short and long term goals with respect to career and many other things under the training program.

Further details of batch trained:

Stream	Date start	Date end	Batch size	Trainer
BMS+B.com+BAF+BMS	13.01.2022	09.03.2022	25	Gunjan K

Students included in the training:

Sr. No	Name of student	Stream
1	Akanksha Anant Lale	BAF
2	Anup Jawahir Kanojiya	BAF
3	Arpita Ramjeet Mishra	BAF
4	Dubey Nidhi Dinesh	BAF
5	Jacinta Stephen Alexander	B.Com
6	Jagdish Mohanlal Kumawat	BMS
7	Karishma Dhalchand Mahto	BAF
8	Mahima Piyush Shah	BMS
9	Malick Madhumita Sonaton	BAF
10	Mariya Haroon Shaikh	BAF
11	Neha Bhupal Almiya	BAF
12	Nikhil Jagdish Waghela	BAF
13	Nikita Radheshyam Pandey	BMS
14	Nikki Parmendra Singh	BAF
15	Pooja Ramesh Yadav	BAF
16	Ravikant Ramchandra Kannaujiya	BAF
17	Sakshi Ramakant Naik	BAF



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18	Samiksha Dinanath Parab	BAF
19	Sanju Yadav Ashok	BAF
20	Sanyam Nilesh Shah	BMS
21	Seema Ashok Yadav	BAF
22	Urmila Mafatlal Purohit	BMM
23	Usha Karankumar Vishwakarma	B.Com
24	Kajal Ramji Sinduriya	BAF
25	Kajal Gupta	BAF



Rashmi A. Ashok

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Training Report to L N college: Batch 2021-22

Summary of training:

The students have completed 100-hour program including Personal effectiveness, Communication Readiness, Career Readiness and Work Readiness. Training was delivered through online class on zoom platform. The students have also undergone individual counselling during the program, post training, pre-placement and also post placements.

Students also had got hands on training on group discussion, understanding the job description, mock interviews, making short and long term goals with respect to career and many other things under the training program.

Further details of batch trained:

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BMS+B.com+BAF+BMS	13.01.2022	09.03.2022	25	Gunjan K

Students included in the training:

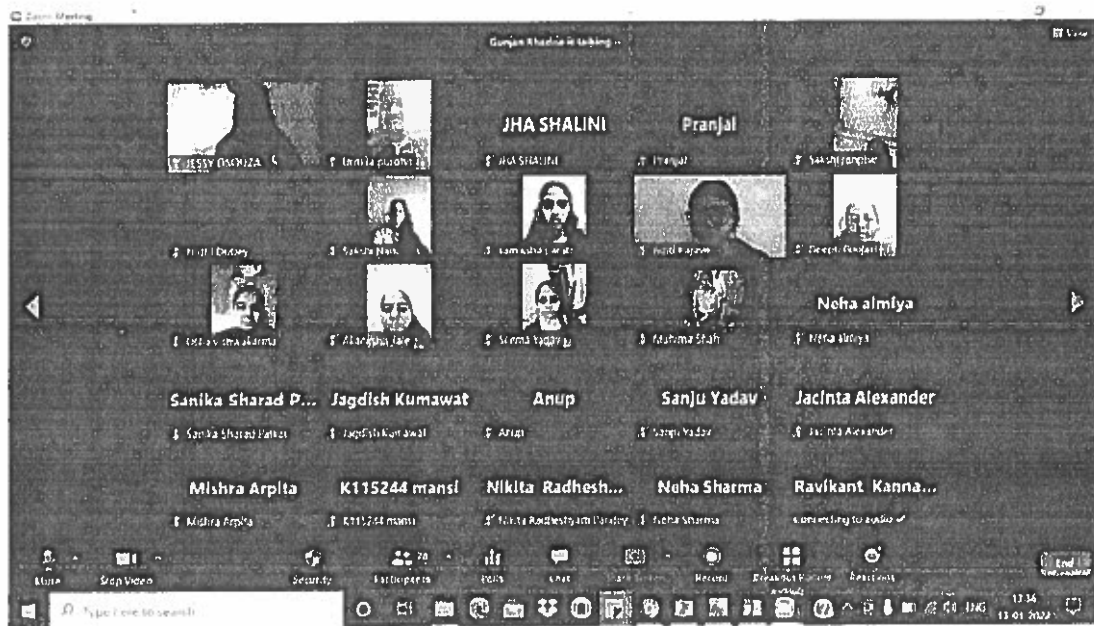
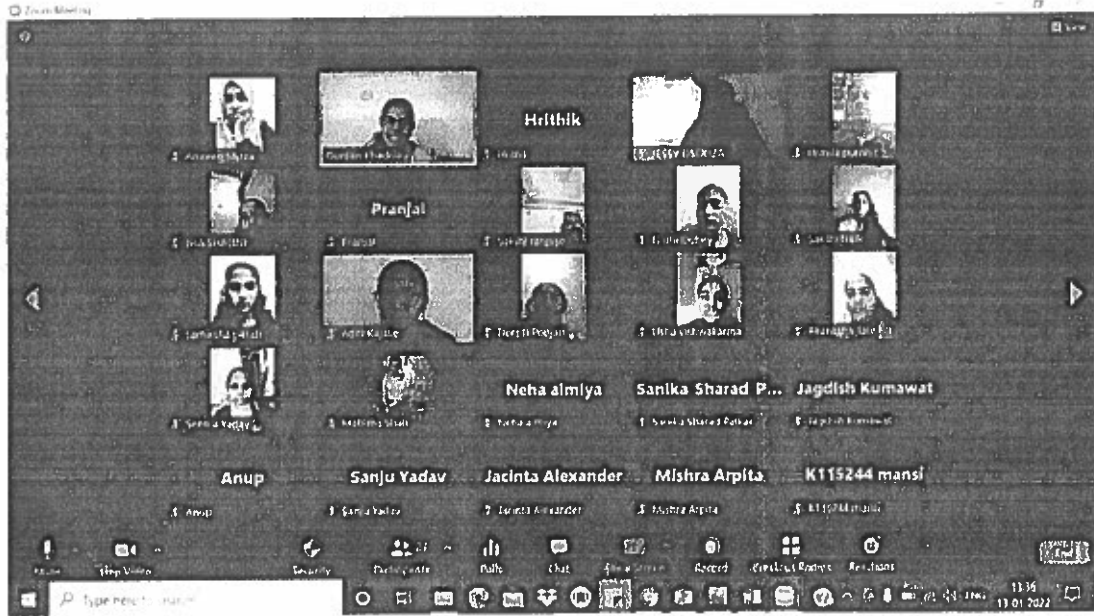
Sr. No	Name of student	Stream
1	Akanksha Anant Lale	BAF
2	Anup Jawahir Kanojiya	BAF
3	Arpita Ramjeet Mishra	BAF
4	Dubey Nidhi Dinesh	BAF
5	Jacinta Stephen Alexander	B.Com
6	Jagdish Mohanlal Kumawat	BMS
7	Karishma Dhalchand Mahto	BAF
8	Mahima Piyush Shah	BMS
9	Malick Madhumita Sonaton	BAF
10	Mariya Haroon Shaikh	BAF
11	Neha Bhupal Almiya	BAF
12	Nikhil Jagdish Waghela	BAF
13	Nikita Radheshyam Pandey	BMS
14	Nikki Parmendra Singh	BAF
15	Pooja Ramesh Yadav	BAF
16	Ravikant Ramchandra Kannaujiya	BAF
17	Sakshi Ramakant Naik	BAF
18	Samiksha Dinanath Parab	BAF
19	Sanju Yadav Ashok	BAF
20	Sanyam Nilesh Shah	BMS
21	Seema Ashok Yadav	BAF
22	Urmila Mafatlal Purohit	BMM
23	Usha Karankumar Vishwakarma	B.Com
24	Kajal Ramji Sinduriya	BAF
25	Kajal Gupta	BAF



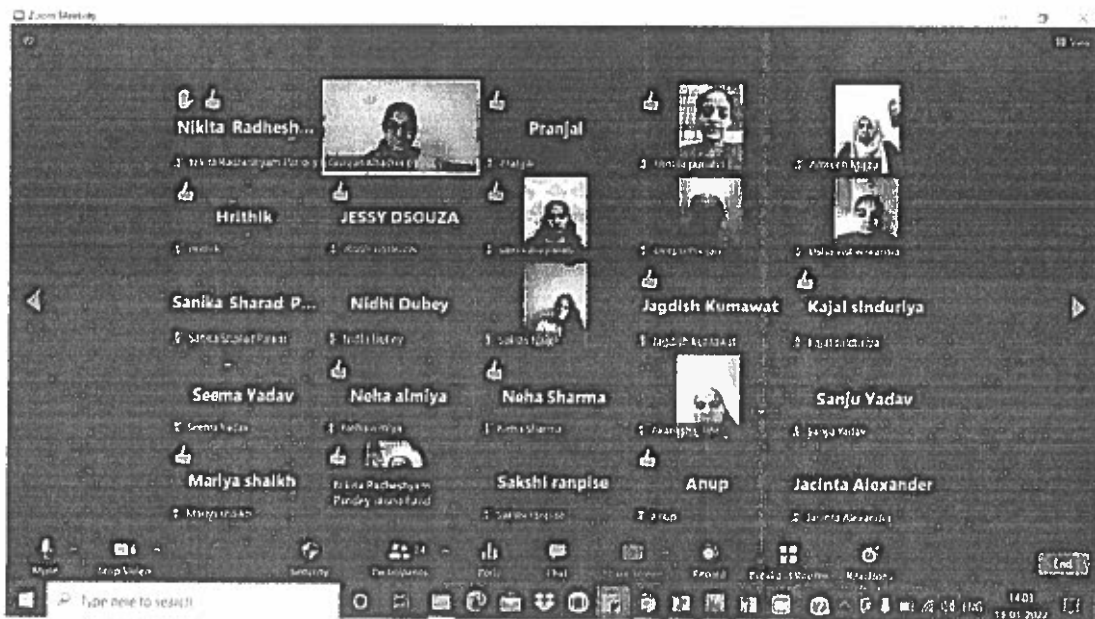
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Note: Placement has not begun for the batch Will share the updates as and when students are placed.

Session Screenshots



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TOPIC 2: BUILDING COMMUNITY MINDED INDIVIDUALS

Case 1

Multi-story in Chembur is facing major problems due to the rising covid cases in the society. Residents are often violating covid norms, they roam without masks, invite relatives or friend to get together. Even some patients not tested positive are not following quarantine and putting others at risk.

As a young and educated member, how can you help?



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SMART

goals



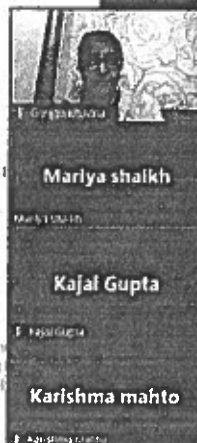
Tell me something about yourself/Introduce yourself/ Walk me through your CV

2) POINTS TO MENTION

- Name Educational Qualification
- Work Experience Extra certificates/ Courses
- Strengths Hobbies
- Family Background

My name is Priyanka Bhatnagar, I am currently pursuing BSc IT from _____ college. I have completed a three month internship with _____ I was a member of the student council and have participated in my College Fest. I have working knowledge of C, C++ and Python. My strengths are that I am hardworking and I can work well under pressure. I like to read and dance. I live in Badli, and there are four members in my family.

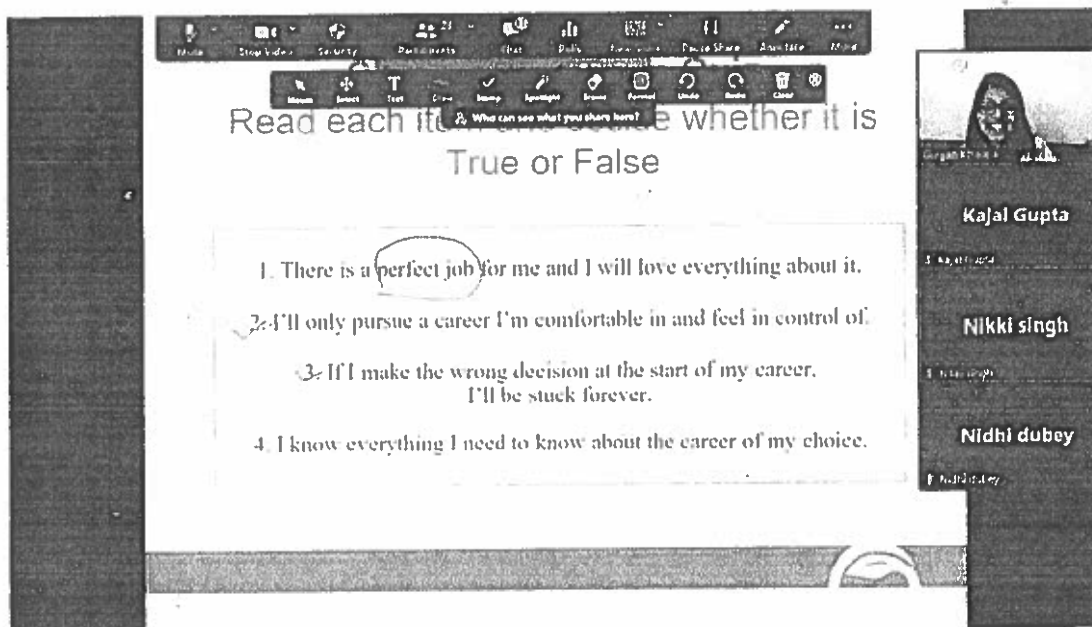
My name is Anika Redkar, I am currently pursuing B Com from _____ college. The _____ I have completed a course in Tally with GST and have working knowledge of MS Office. I like to spend my time watching infocast videos and using Duolingo app to improve my English. I am confident, dedicated and hardworking. I live in Borivali with four family members including myself.



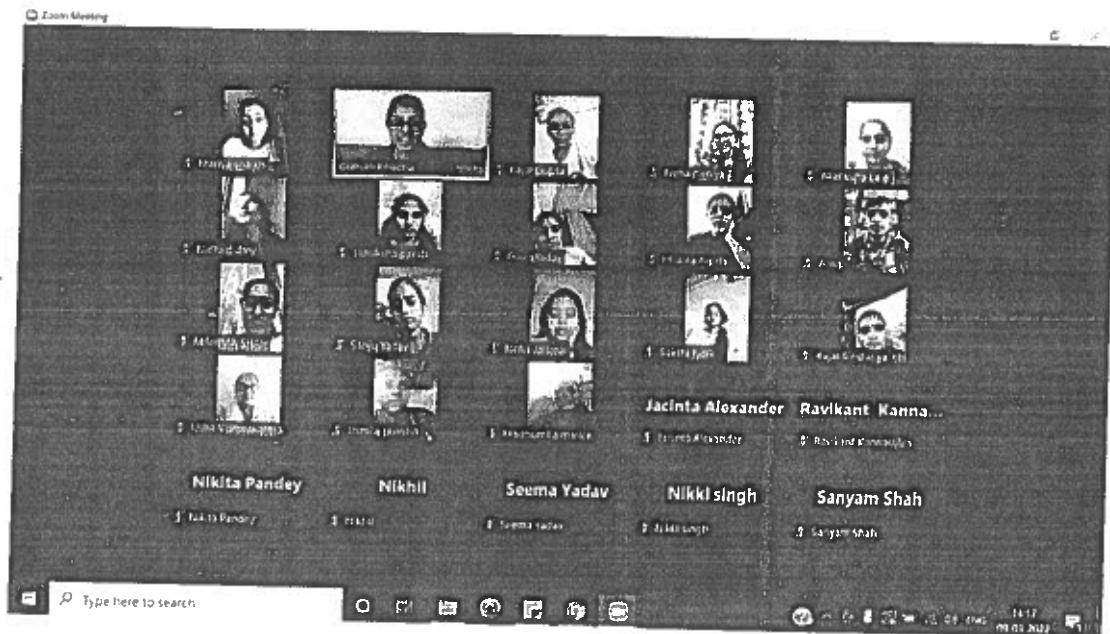
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Note: Advertisement created by students in one session



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Report by

Gunjan Khadria
Program Specialist
TNS India Foundation
Date: 14.03.2022



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